



(PASTE YOUR COMPANY/ VENDOR'S LETTERHEAD HERE)

Eastern Pacific Industrial Corporation (EPIC) Berhad,
1st Floor, Annexe Building KSB,
24007 Kemaman, Terengganu, Malaysia.
Group Supply Chain Management Division.

Dear Sir/Madam,

Pre-Qualification for Provision of Pilot Boat Chartering (excluding Marine Gas Oil (MGO), Fresh Water and Lubricant Oil) at Konsortium Pelabuhan Kemaman Sdn. Bhd., Terengganu.

Please reply to this pre-qualification letter through email to epictender2@epicgroup.com.my by 24 August 2022 before 4.00pm

1. To respond if you are interested to participate in the future tender exercise for above package.

YES/NO

2. To submit your company profile c/w company and business information.

YES/NO

3. Numbers of Pilot Boat owned or can make available under your company. If your answer is more than one (1), you must attach more than one boat particular in question no.4 as evidence reflected to your answer in question no.3.

_____ (nos)

4. To provide pilot boat's specification / particular (Pilot boat with a minimum speed of 15 knots) c/w year of manufacturing and valid boat license by Marine Department (Jabatan Laut Malaysia).

YES/NO

5. To attach a document, video, picture, or any evidence to show the speed of boat is more than 15 knots.

YES/NO

6. To attach list of other boat's equipment and devices c/w supporting documents or photo i.e., VHF Radio, Automatic Identification System (AIS), Safety Device, etc.

YES/NO



7. Does your boat have a boarding platform at embarkation point? (refer to sample photo in Attachment 1- Pilot Boat Spec for Pre Q)

YES/NO

8. If answer is NO, due to safety reason, do you have a plan in future to add a boarding platform at embarkation point?

YES/NO

9. To provide address and distance of your nearest operation office / support base to Kemaman Port

YES/NO

10. To provide your company previous track record for similar services. Be specific, to provide only the related track record and do not include/mix with non-related services. To attach supporting document of UNPRICE PO/SO/VO/LOA/LOI/Contract/Agreement.

YES/NO

11. To provide budgetary monthly price accordance to below options of contract's duration; -

Option 1:

Three (3) years duration for supply one (1) unit of pilot boat (min. speed of 15 knots) c/w crew on board and exclude MGO, Fresh Water and lubricant oil

☐ < RM 40k ☐ RM 40k – 50k ☐ RM 50k – 60k ☐ RM 60k <

Option 2:

Five (5) years duration for supply one (1) unit of pilot boat (min. speed of 15 knots) c/w crew on board and exclude MGO, Fresh Water and lubricant oil

☐ < RM 40k ☐ RM 40k – 50k ☐ RM 50k – 60k ☐ RM 60k <

Option 3

Eight (8) years duration for supply one (1) unit of pilot boat (min. speed of 15 knots) c/w crew on board and exclude MGO, Fresh Water and lubricant oil

☐ < RM 40k ☐ RM 40k – 50k ☐ RM 50k – 60k ☐ RM 60k <



Authorized Signature : _____

Name & Designation : _____

Contact Number of PIC : _____

Company Stamp : _____

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TECHNICAL REQUIREMENT FOR PILOT BOAT

1. Technical Requirement for Pilot Boat

1.1 General

- a) Requirement stated in this paper are minimum requirement only, Tenderer should propose the boat which fully compliance to the standard and Authority requirement.
- b) The equipment and fitting at the Pilot Boat must compliance with the authority requirement.
- c) Boat licence by Marine Department Malaysia (Jabatan Laut) must valid for operation.
- d) Competency of boat crew must be valid and approved by Marine Department Malaysia (Jabatan Laut).
- e) The pilot boat supplied must always be in a clean, comfortable and user - friendly condition.

1.2 Visibility

- a) The helmsman, from the steering wheel can see 360° around clearly without any obstruction from the 1meter radius of his place of duty,
- b) The helmsman, from the driver's seat can look vertically at the person climbing the stairs until the person reaches the top of the stairs,
- c) The deck on which persons stand to ascend or descend the Pilot ladder shall be clearly visible by the captain from his place of duty,
- d) The sea shall be visible to the captain from the actual work station to as far as 1 meter from the side of the hull of the boat where those who fall into the sea will be lifted.

1.3 Embarkation Point

- a) The Pilot Boat should be fitted with the boarding platform (*figure 1*).
- b) Tenderer shall agree to provide this requirement upon award if the existing boat yet to have the boarding platform.



Figure 1: Example of boarding platform

- c) The embarkation deck for boarding and disembarking persons/passengers shall be free from any form of obstruction.
- d) The area provided for this purpose shall be not less than 1 square meter,
- e) The embarkation deck shall be provided with a handlebars or other similar device to serve as a place for the Pilot, passenger or crew of the boat to hold or tie the safety rope. However, this installation shall not impede the passage or free movement of the pilot while ascending and descending from the pilot ladder,
- f) A safe passage shall be provided between the cabin wall and the embarkation deck by having a deck space not less than 30 cm wide and the floor of a non-slip type,
- g) Suitable lights shall be installed to provide illumination at night and the handle rods shall be permanently mounted on the wall of the cabin house as a place for people to hold while passing through the area.

1.4 Boat Equipment

The Pilot boat shall be equipped with equipment as required in its license by the classification bureau or the Marine Department but if not required shall be equipped with the following equipment;

- a) A device for tying a safety rope to a boat,
- b) VHF radio with marine band and certified operator
- c) Loud hailer,
- d) Means of communication between the captain and the crew on the deck and the engine room,
- e) A spotlight that can illuminate a whiteboard measuring 1 square meter clearly at a distance of 100 meters in dark and light conditions,
- f) Lights can illuminate the sea around the boat at a distance of not less than five meters from the side of the hull of the boat,
- g) Boat hook with sufficient length.
- h) Automatic Identification System (AIS).

1.5 Personal Safety Equipment

- a) Pilot boat should provide suitable lifejacket complete with whistle and light onboard as per boat capacity.
- b) PPE for crew onboard.

1.6 Rescue Function

Every Pilot boat crew must be able to lift a faint person from the water onto the boat safely and using proper technique

1.7 Boat Speed & Age Requirement

The pilot boat must have a minimum speed of 15 knots for operational purposes, be not more than 10 years old and can operate 365 days a year.

1.8 Boat Particular

The interested company to provide boat particular not limited to:

- a) diesel consumption,
- b) lube oil consumption,
- c) freshwater consumption,
- d) engine capacity,
- e) year of manufacturing,
- f) passenger capacity
- g) material of boat body
- h) dimension and drawing of the boat
- i) photo of the boat
- j) and etc.